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# Career Connections

## HOWARD & JAMES

### Trails Alumni, Howard Wang

Before the end of my first year at the University of Toronto, I got in touch with Trails' Founder & Chairman, Hurst, about potential summer employment positions. I shared with him my interests in Technology and Finance. Trails taught me how to set goals and achieve them—that anything was possible. But I didn't know where to start when it came to my career.

Hurst arranged a meeting with James Werry, a senior executive with experience as President/CEO in both public and private companies. We discussed my skills and goals for the future. Mr. Werry connected me with a Fund Manager at Harbour Advisors, a division of CI Investments. I got to introduce myself, share my career aspirations and talk about what I can bring to the table. They answered the questions I had and shared their personal experiences with me.

Following that meeting, they offered me an opportunity to work on a project for them. Since then, I have worked part-time during the school year and full-time for the past two summers.

Entering the workforce for the first time can be intimidating and stressful. The opportunity to directly connect with professionals in the industry was tremendously valuable. I feel very grateful to have met James who provided me with that opportunity.

### Trails Governor, James Werry

A few years ago, I got a call from Hurst about a Trails alumni who was looking for an opportunity to break into the financial services sector. Howard and I met at Starbucks and chatted about what he wanted to do, job possibilities and interview tactics. I quickly realized that I was sitting with a bright kid who was very focused on his career, but had no experience or connections in the industry.

Without hesitation, I put Howard in touch with Peter at CI Investments who also recognized Howard's talent and offered him an internship at CI.

Howard is still part of the Harbour Advisors team. He stays in touch with me along the way, providing updates about school and work. To see Howard thriving on Bay Street today makes it hard to picture him arriving at Trails as a shy 12-year old. It's great that the skills and confidence he gained from the "Four Seasons, Four Years, For Life" program make a difference in his life.

He's an exceptional kid and all he needed was an introduction. I'm so pleased to see what he has been able to achieve and hope the Trails' Career Connections program will be a wonderful resource for more Trails graduates in the future.