







Trails Youth Initiatives 2020 Annual Report











CONTENTS

Our mission is to challenge, equip and empower vulnerable youth from at-risk areas of Toronto to become contributing members of the community. Through outdoor skill development, mentorship, high school credits, bursaries and job opportunities, we are making a difference and changing lives.



03 President's message

04 BOARD UPDATE

05 In memory of hurst

06 Year in review

08 FINANCIAL HIGHLIGHTS

09 Donors & Volunteers

11 Alumni spotlight



Trails is, first and foremost, a family. As cofounder, Hurst, once said: "We are a large family where there is laughter, conflict, learning and occasional mischief." All families are different and unique — ours has over 150 participants and over 500 alumni along with their families, dedicated staff and volunteers, and our community of supporters — all part of our beautiful extended and blended family.

2020 was a very challenging year for the Trails family. Restrictions, fears and protocols surrounding the COVID-19 pandemic tested our resiliency and shifted our program model and desired impact. I would be lying if I said we reached every program or organizational goal we had set.

And yet, we were able to provide significant support to our kids and their families in the form of winter clothing, groceries, and transportation stipends. We hosted engaging — and sometimes challenging — discussions online through our Virtual Veranda, Town Hall, and one-on-one phone calls. We created our first-ever Family Day and City Day Camps throughout the summer, bringing us all together in a new way.

I'm so grateful for you — our family of donors. Thank you for being there with advice, support and unrestricted gifts. It was a gift that you trusted in us to make the best decisions for our kids. It was a gift to know we were not alone through all the ups and downs. It was a gift to know that Trails could continue to live true to



our mission and our program would, as always, remain open. It was a gift to know that no matter what happened, our family would always have our back (or as our kids would say, our six).

When you are hungry, family feeds you. When you are afraid, family keeps you safe. When you are lost, family leads you. Surrounded by the Trails family, we know there is always a brighter trail

ahead.

MELISSA MILLWARD PRESIDENT



"When COVID hit, I worried about how we could maintain the vital line of communication with our youth. I knew we had to and would find a way to be there for our families who rely on us." Mel Millward

CURRENT TRAILS STAFF

Mel Millward President Brandon McKinley Youth Development Director Erin McLean Director of Alumni & Volunteer Engagement Janelle Dayman Director of Development Jess Taylor Program Director

Josh Harney Director of Education Leslie McGill Office Manager/Donations Lisa Evans Program Director Luke Morrison Facilities Manager Whitney Lorentz Donor Engagement Coordinator

2020

BOARD OF DIRECTORS

Greig Clark Chair Mark Convery Vice Chair James Werry Vice Chair Greg Ryan Treasurer Peter Cook Amanda Haigh Dr. Bob Henderson Ashiqur Khan John McIntosh Lauren Mostowyk Micah Nelson Jennifer Steckel Elliott Jennifer Werry

20

BOARD OF GOVERNORS

James Werry ^{Chair} Jim Hayhurst, Jr. ^{Vice Chair} Sylvain Dion ^{Vice Chair}

Susan Armitage Paul Brink Joe Canavan Tim Casgrain Mary Anne Chambers Jack Cockwell Gordon Cressy David Crombie Kiki Delaney Shaun Francis Ian Greenberg Richard Hamm Brooke Hunter Norman Keevil III David Kerr Sheldon Levy John McIntosh Rose Patten Timothy Price Aaron Regent William Thorsell

MESSAGE FROM THE CHAIR GREIG CLARK

When I reflect on the past year and my journey as part of the Trails family, there are two dates that stand out in my mind.

February 3: Our Founder, Hurst, called me from his red pick-up truck to tell me he was on his way for his last visit to Trails because he had chosen medical assistance in dying for February 29. Before I could stammer out any reply, he asked me to to take over from him as Chair of the Board. How can you turn down an offer like that? I took the job. I have not regretted a moment since.

I think of Hurst almost everyday. My favourite time is when I pull into Trails and imagine the first time Hurst and his son and co-founder, Jimmy, discovered this wonderful home for Trails. I also ponder his last visit here as he came to say goodbye to the place he founded in 1992. I was on the first Board of Trails and watched it go through its early growing pains. It was a thrill to be asked back 28 years later to help Mel and the team with the next phase of growth. As Hurst said: "Trails is successful, and the world needs more Trails."

December 13: I was at the Wilson Subway stop in the biting cold with my mask and Santa hat, standing alongside other volunteers distributing Holiday Celebration gift bags to the Trails kids and alumni. There, I met a tall young man named Andre. I started by asking him if he's been up to Trails lately. "Yes," he responded with his eyes sparkling, "I was up there yesterday with my group." I think back to the previous day; it was cold, wet and rainy — a miserable day to be outside. I inquired delicately how the day went and if it was tough to be outside for eight hours. "Nah it was GREAT," he responded, "We went for a hike, we played in the snow... the rain made it great for making a snowman, we made one even bigger than me," he said enthusiastically and with obvious pride. It reminded me of what Jimmy says: "All Trails kids have...GRIT." What a lesson for all of us: when life serves you wet snow...make a giant snowman!

GREIG CLARK CHAIR, BOARD OF DIRECTORS

2020 ANNUAL REPORT



OUR FAMILY SAYS GOODBYE TO A DREAMER & A DOER

Jim "Hurst" Hayhurst, Founder of Trails May 24, 1941 – February 29, 2020

BY MEL MILLWARD

Hurst would find a way to work Trails into every conversation. He believed in our organization with everything in his body and soul. And he likely thought you would too. In hindsight, when talking about Trails he was talking about himself — because he was Trails.

The fact that 100% of our kids graduate high school is a tribute to his passion, indomitable will, tireless fundraising efforts, and tenacity. His dream to make systemic change for vulnerable youth and ensure that every child has the right to a meaningful and successful life will live on.

The real magic of Hurst is entwined in the stories: the 3 AM phone calls from a Trailer needing a friend, finding out how much Huggles' ailing mom loved fudge and always bringing her a fresh block, sitting with Trinity as she drew a picture of Trails which I'd later find flagged as "Important" in his files, plopping a skunk fur hat on Kike's head and sending a car for her and her mom to get somewhere. Beyond being the co-founder and my business partner, he was my friend, my mentor, my hero. In writing this, I realize I was Hurst's final Trailer. I spent 4 Seasons, 4 Years, 4 Life with him. He saw things in me that I didn't see in myself. He removed barriers – like my age – to be hired. He imparted knowledge, taught skills and built my confidence. And then I met the ultimate graduation from Roots to Wings.

It wasn't always easy. Like a true Trailer, I had to learn the hard way. And all the lessons were tied up in a cryptic story. I would often think, "Can you just give me the answer?" What on earth does a fly-fishing trip or the Yukon Gold rush have to do with this fundraising proposal? Well, it did. It always did. And he knew that's how I would learn to use my "wings" without him.

Our entire Trails family would agree – it was the most surreal experience having to say goodbye. Hurst didn't follow the Trails rule of having a big impact on a few, rather than a little on many. He had a big impact on a lot of people. I had the privilege of seeing the outpouring of memories from people who shared how he changed their life.

In dying he was sharing his last story about how to live. That time showed me the purpose of life. I am so grateful for the time he shared with me and we are all so fortunate to have him with us always.



"It's hard to think of my old self and where I would be without Trails. I'm so thankful for Trails for pushing me to better myself' - Heather, Year 3



100%

of our participants were supported during the COVID-19 pandemic



said Trails helped them develop selfconfidence



said Trails helps them be successful at school and at home

89%

of our youth identify as Black, Indigenous, People of Colour

100%

graduate high school and contribute to the community



go on to post-secondary education

WHAT DID SUPPORT LOOK LIKE IN 2020?

8 sessions of Trails City Day Camps
4 sessions of Saturday Family Days
21 Saturday programs
42,400 boxed meals provided during

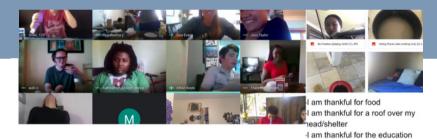
program

205 Holiday Celebration gift bags distributed

30 Homework Help sessions

316 one-on-one Key Kids check-ins

55 Virtual Veranda meetings





190 hours of peer mentorship

- **14** Care Packages delivered
- 32 graduation yearbooks distributed
- 8 skills workshops
- **150** hours of Virtual Trails
- 4 Black Lives Matters Town Halls

58 winter coats and **38** snow pants delivered

\$7,137 emergency funds distributed **28** Danielle Dion post-secondary bursaries awarded

33 prizes given for Virtual Olympics

"Without knowing what to expect, both my kids attended. Abigail couldn't stop talking about paddling on Lake Ontario and how it has inspired her to take on bigger challenges in life, even though things may seem hard. I'm so thankful to Trails for inspiring youth leaders and setting them on the path of seeing what is possible."

Carlis Dunbar, parent

Fundraising

15%

Rental

3%

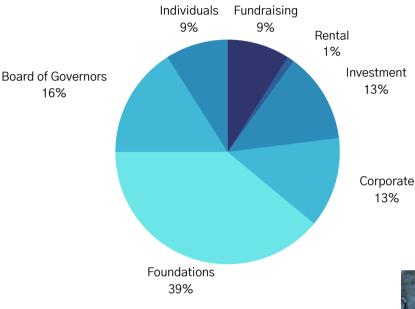
Investment 32%

2019 Revenue: \$1,488,152

6%

Financial Update





Vision Fund: \$1,000,000

The Vision Fund reflects increased fundraising efforts for Expansion. Doubling the amount of vulnerable youth served will more than double the Trails impact.

Foundations 21% Corporate 10%

Board of Governors

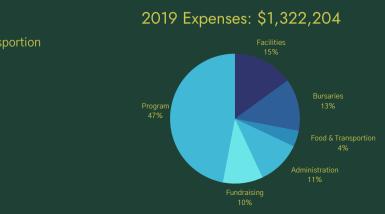
13%



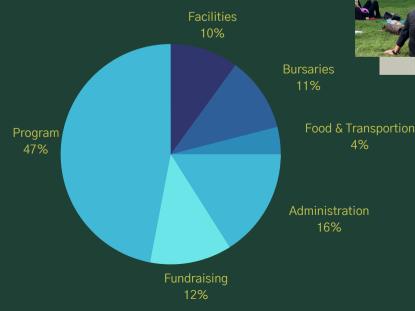
A special thanks to Vance Cooper and his family for hosting the 9th annual Vancestock (and first ever at Trails Lakeside) in September. Over \$40,000 was raised, bringing their 9 year total to over \$290,000!

Thanks to Sid Thomas and Ash Khan we raised \$35,000 at the 3rd Annual Sunil Thomas Golf Classic.

The Inside Ride, Holiday Campaign, Limberlost Challenge and COVID-19 Relief Fund raised \$35,000.



2020 Expenses: \$1,092,687



Thank You for being part of the Trails Family

\$50,000+

Brookfield Partners Foundation Deacon Legacy Grant* Jack Cockwell MLSE Foundation Sylvain Dion The Lake Family's All One Fund The Slaight Family Foundation Travel Edge Inc.

\$25,000+

Bank of Montreal Jim Hayhurst, Sr. R. Howard Webster Foundation Regent Family Foundation Royal Bank of Canada Scotiabank Susan Armitage The Catherine & Maxwell Meighen Foundation

\$10,000+

CIBC David Kerr Diane Horton Greig and Carolyn Clark Jalynn H. Bennett Foundation Mackenzie Investments Charitable Foundation Murray & Susan Armitage Foundation*

\$5,000+

Andrew Pringle Anthony Rubin Arthur & Audrey Cutten Foundation Howard & Diane Taylor Family Foundation* John McIntosh

> "Thanks to Trails, I am no longer emotionally sad, sitting at home doing nothing." Ryan, Year 1 participant

Paul Brink Polar Asset Management Raymond Chang Foundation Robert Kerr Foundation TD Bank Group The Canavan Family Foundation

KPMG LLP Limberlost Challenge Mark Converv McFadco Investments Nature Canada Nemar Limited **Ontario Realtors Care Foundation** Pat Jacobsen Rob Krajcarski The Greig & Carolyn Clark Fund through The United Church of Canada Foundation The J & B Carroll Family Foundation **Trish Fonberg** Vance Cooper



On March 5, 2020, Trails participated in the inaugural Deacon Legacy Grants event where 10 outstanding charities presented to an audience of fund-holders and community members. Nearly \$1M in grant funding was awarded, based on audience votes. The grants were designed to support successful, high-impact organizations addressing chronic stresses facing Toronto.

With a moving speech from alumni, Collin Caleb, Trails secured the highest number of votes in the Youth Category and won \$200,000 in unrestricted grant money.

We were thrilled to have been part of this new grant process and so grateful for the hard work of the Toronto Foundation, and for the generosity of the Fraser and Frances Deacon Legacy Fund for their incredible support of Trails in 2020 and 2021.

\$1,000+

Annual Richardson Classic Ashigur Khan Aubrey Baillie Barb Hayhurst **BLG** Foundation **Brooke Hunter** Buchman Fund* **Clive Caldwell** Collombin Family Foundation* **Daniel Balena** David Hill Dawn InfoTek Inc. Derrik Dawydow **Douglas Grant** Edward Kernaghan Gandy Charitable Foundation Gordon Cressy Greg Ryan Gregory & Jennifer Thompson Greygates Foundation (Vancouver Foundation) Heather Courneya Howard Taylor J. Hughes & Associates Inc. Jackman Foundation Jacma Foundation Jen & James Werry **Jill Speedie** Jim Hayhurst, Jr. **Kirk Roberts** Level 19 Mel Millward PayPal Giving Fund **Robert Keilty** Sue Thompson Summitt Energy **Terry Maynard** The Digitalist The George Lunan Foundation The Junior League of Toronto The Kopas Family Foundation The Philip Smith Foundation The Rotary Club of Toronto Eglinton Foundation Toronto Star Fresh Air Fund Tricia Allen Unisys Tech Consulting Inc. Vanessa Morgan William Stos William Thorsell

*Funds distributed through Toronto Foundation

Special thanks to...

The Yorkville Run Team:

Leah Carr Josh Singer Aaron Fisher Shilpa Joshi Jimmy Feng David Liu Josh Sookman Ash Khan Dayle Carmody Janelle Dayman Jenny Perlmutter



Volunteers & COVID Heroes:

Annika Cann Cameron Hughes Carolyn Clark Chris Oliver David Latimer Dr. TA Loeffler Farhad Khan Gabriel Bousquet Hannah Kocsis Jeffery Fielding John Romaniuk June Zhang Kerri Brock Kiera Alderson Kim McFadden Lari-Ann Convery Lucas Cooper Lynn Vieira Marlon Teekah Mayisha Ahsan-Khan Nadia Islam Nancy Oliveira Rebekah Murdoch Ted Weber Tim Mullins Trish Fonberg Wali Shah Warren Clarke





HURST LEGACY AWARD RECIPIENT: MICAH NELSON

"I'm so honoured to receive the Hurst Legacy Award – Hurst was like a dad to me."

My early childhood was the definition of unstable. Moving countless times between Jamaica and Toronto while my parents separated and reunited meant new schools, new neighbourhoods and new friends – not an easy time for a shy little girl. My mom and I finally settled in the Toronto area and when I was 12, we heard about Trails from friends who were in the program.

From the first day in 1996, Trails became my "home away from home." A haven where I was given the traditions and structure that I craved. An extra family that provided grounding and constant support. Thanks to Trails, I had the opportunity to travel to Wales and go horseback riding as part of the Gold Duke of Edinburgh award. I would never have had that incredible opportunity without Trails.

After graduation, I was a Dion Bursary recipient, which helped pay my way through my degree at McGill University and included mentorship from Sylvain Dion. It was like having another Dad checking up on me. Despite him being a very busy and successful business man, he was always there for me, providing guidance, checking on my grades and genuinely caring for me and wanting me to succeed. When my own dad got cancer and moved in with me so I could take care of him, Sylvain was there to help me through. Deeply inspired by my Trails experience, I studied International Development Studies because I wanted to focus on youth and education. Trails gave me tools that I wanted to use to influence the next generation. After working abroad, I shifted my focus to helping local kids find health and wellness. I became an elementary school teacher, yoga instructor and natural health practitioner. With my combination of skills, I started a wellness and education business called Balance First Workshops. I am privileged to give back to the community and share my mindfulness practices at the Jean Augustine Centre for Young Women's Empowerment, a centre offering free after school programs for girls, some in challenging situations.

I have also given back to the Trails community, maintaining a close relationship with those who made such a difference in my life. Since graduating, I have been a Facilitator, a graduate mentor, a volunteer and now I serve on the Board of Directors.

Trails gave me tools to stick with things even when they're challenging. I have learned that I can push through and overcome anything. It is such an honour to receive this award – Hurst was like a dad to me and I will be forever grateful for Trails.



Trails Youth Initiatives

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